

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY WARSAW IMMEDIATE

C O N F I D E N T I A L STATE 108267

E.O. 11652: GDS

TAGS:ENRG OVIP, PL

SUBJECT: MITREGA VISIT: FIELD TRIP PHASE

1. SUMMARY: FIELD TRIP PHASE WAS A CLEAR SUCCESS IN TERMS OF UNIFORMLY FRIENDLY RECEPTION, FORTHRIGHT DISCUSSION AND FRANK EXPOSITION OF IMPRESSIVE TECHNOLOGY; IT AUGERED WELL FOR IMPROVED AND EXPANDED BILATERAL TRADE OVER THE LONG TERM AS WELL AS FOR USEFUL TECHNOLOGY EXCHANGE. TOP DECISION MAKER (MITREGA) AND FOREIGN TRADE/FINANCE LEADER (KISIEL) WERE FULLY EXPOSED TO PREVAILING INDUSTRIAL EFFICIENCY AND PROGRESSIVE TECHNOLOGY. BOTH ADMITTED TO HAVING GAINED A BASIS ON WHICH TO CONFIRM THE ENTHUSIASM OF THEIR TECHNICAL SUBORDINATES, WHO WERE UNIFORMLY IMPRESSED BY THE STATE OF THE ART SHOWN TO THEM. SOCIAL EVENTS INCLUDING PRIVATE HOME BARBECUE WERE VISIBLY APPRECIATED. MITREGA AT NO TIME APPEARED DISSATISFIED IN SPITE OF KILLING PACE.

2. VISIT SERVED TO OPEN NEW AREAS OF COMMERCIAL DISCUSSION, FURTHERED SUBJECTS UNDER CONSIDERATION AND AT TIMES, PUT BACK ON TRACK SUBJECTS WHICH HAD LOST MOMENTUM.

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DELEGATION'S SWING THROUGH U.S. WILL RESULT IN TECHNOLOGY

AND EQUIPMENT AS WELL AS SALES COOPERATION (READ JOINT VENTURES) IN EQUIPMENT MANUFACTURING, PETROLEUM RESEARCH AND EXPLORATION, COAL MINING AND UTILIZATION AS WELL AS IN COAL LIQUEFACTION. HIGHLIGHTS FOLLOW. END SUMMARY.

3. MAIN TOPICS AT FMC RESEARCH CENTER IN PRINCETON WERE COKE PRODUCTION, COED AND COGAS PROCESSES. POLISH INTEREST CENTERED ON COED AND FMC TECHNOLOGY FOR COKE FROM NON-COKING COAL (SEE BELOW). THE NORTH AMERICAN MINE VISIT ON MAY 16 WAS A DEMONSTRATION VEHICLE FOR FMC AND JEFFREY MINING EQUIPMENT. INSPECTION OF THE MITCHELL POWER PLANT EXPOSED THE POLES TO AN ELECTRIC POWER STATION USING COAL ON A SCALE THEY NEVER BEFORE HAD SEEN.

4. DISCUSSION AT FMC IN CHICAGO CENTERED ON THE INITIAL DRAFT OF A PROTOCOL TO BE SIGNED IN WARSAW AT THE END OF JUNE. SUBJECTS INCLUDED IN THE PROTOCOL IN ADDITION TO COKE AND COED PROCESSES ARE THE FORMATION OF A POLISH-FMC JOINT RESEARCH TEAM AS WELL AS POLISH DESIGN FOR A FULLY-AUTOMATED JAN-TYPE LONG-WALL MINE TO BE SET UP BY FMC IN THE U.S. THE VISIT TO STANDARD OIL IN CHICAGO WAS HIGHLIGHTED BY ANNOUNCEMENT OF A POLISH DECISION TO MAKE POLISH GEOPHYSICAL DATA AVAILABLE TO A STANDARD TEAM WHICH WILL VISIT WARSAW IN THE NEAR FUTURE. BASED ON ITS INSPECTION OF THE DATA, STANDARD MAY ASSIST THE POLES IN ONSHORE PROSPECTING. THE POLES WILL ALSO PARTICIPATE IN LIQUEFACTION RESEARCH BEING CONDUCTED BY STANDARD. THERE WAS AGREEMENT THAT 3-4 STANDARD TEAMS IN VARIOUS AREAS WILL VISIT WARSAW IN THE NEXT 4-6 WEEKS. FURTHER DOWN THE TRACK IS POSSIBLE STANDARD ASSISTANCE FOR POLISH OFFSHORE EXPLORATION. NO CLEAR PICTURE EMERGED DURING VISIT ON POLISH TIMETABLE FOR POSSIBLE OFFSHORE EXPLORATION. A VISIT TO STANDARD'S CHOCOLATE BAYOU PLANT EXPOSED POLES TO EFFICIENT TECHNOLOGY USING PETROLEUM-DERIVED FEED STOCKS; COOPERATION IN THIS AREA MAY BE POSSIBLE IN THE FUTURE.

5. A VISIT TO JEFFREY MANUFACTURING CO. ON MAY 17 FURTHERED DISCUSSIONS ABOUT THE PURCHASE OF SOME JEFFREY EQUIPMENT AS WELL AS A JOINT PRODUCTION AND SALES VENTURE. CONFIDENTIAL

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6. A VISIT TO THE REED TOOL COMPANY REVIVED MINING BIT JOINT PRODUCTION DISCUSSIONS WITH SUCCESSFUL CONCLUSION LOOKED FOR IN NEXT SEVERAL WEEKS. DISCUSSIONS AT INTERNATIONAL SYSTEMS AND CONTROL ON MAY 20 FURTHERED ONGOING CONVERSATIONS ABOUT THE ESTABLISHMENT IN POLAND OF A COAL GASIFICATION DEMONSTRATION PLANT. AS THE PRICE TAG FOR THE POLES WOULD BE HIGH, PROSPECTS AT THIS TIME ARE DIFFI-

CULT TO EVALUATE. IN HIS CAPACITY AS A RANKING OFFICIAL OF THE U.S. CHAMBER OF COMMERCE, INTERNATIONAL SYSTEMS OFFICIAL GOLDY AGREED TO BRING WITH HIM A DRAFT COOPERA-

TION AGREEMENT BETWEEN THE U.S. AND POLISH CHAMBERS OF COMMERCE FOR FURTHER DISCUSSIONS WITH THE POLES WHEN HE VISITS THE POZNAN FAIR IN JUNE. SIGNATURE WAS FORESEEN TO TAKE PLACE IN WASHINGTON IN THE AUTUMN. IN AN AIRPORT CONVERSATION, THE POLES REQUESTED THAT TEXAS INSTRUMENTS TALK FURTHER WITH THEM ABOUT DESIGN FOR A POLISH OIL PROSPECTING VESSEL TO BE USED IN THE BALTIC. THE MAGMA MINE VISIT ON MAY 21 WAS FOR INFORMATION ONLY BUT HIGHLY IMPRESSIVE. TWO POLISH EXPERTS VISITED THE ANACONDA PLANT IN BUTTE IN FURTHERANCE OF ONGOING DISCUSSIONS ABOUT DEVELOPMENT OF POLISH COPPER. POLES HAVING DISCUSSIONS WITH CHASE MANHATTAN ON MAY 23.

7. SEPTELS FOLLOW ON CONGRESSIONAL LUNCHEON, DENT AND CASEY MEETINGS. PERTINENT FIELD PHASE TRIP DOCUMENTS BEING POUCHED. RUSH

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